

Exam. Seat No.

Total No. of Questions: 3

Total No. of Pages: 1

Anekant Education Society's
Tuljaram Chaturchand College of Arts, Science and Commerce, Baramati
(Autonomous)
Affiliated to Savitribai Phule Pune University, Pune
Class: SY BBA
Semester: III
Subject: Business Ethics[Code: BBA-201-MJM]

Time: 01.00 Hours

[NEP Pattern]
[No. of Credits 02]

Max. Marks: 30

Instructions to the candidates:

1. All questions are compulsory.
2. Figures to the right indicate full marks.
3. Draw neat labelled diagram wherever necessary.

Q.1 A] Attempt each the following

04 Marks

1. The concept of _____ refers to the duty of businesses to conduct themselves in a way that is not harmful to society.
[corporate responsibility, Profit maximization, Market competition]
2. The word Ethics is derived from the -----word "ethos".
[Latin, Greek, France]
3. "----- is the discipline dealing with what is good and bad with moral duty and obligation. [Morality, Ethics, Business]
4. ----- is the long form of CSR. [Corporate Social Responsibility, Corporate Social Respect, Corporation Social Respect]

B] Attempt each the following

06 Marks

1. Define Business Ethics.
2. What is Social Audit?
3. Define Globalisation.

Q2. Attempt the following. [Any 4]

12 Marks

1. Discuss the Importance of Corporate Ethics.
2. Explain the Sources of Business Ethics.
3. Explain the need of CSR.
4. Discuss the Social Responsibility towards Stakeholders.
5. Discuss the Principles of Ethics.
6. Describe the Benefits of Social Audit.

Q3. Attempt the following. [Any 2]

08 Marks

1. Elaborate the Importance of Ethics.
2. Discuss the Advantages of Globalisation.
3. Discuss the India's Environmental Policy.
4. Explain the types of Justice.

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Anekant Education Society's
Tuljaram Chaturchand College of Arts, Science and Commerce, Baramati
(Autonomous)

Affiliated to Savitribai Phule Pune University, Pune

Class: SYBBA

Semester: III

Subject: Management Accounting [Code: BBA-204-B-MJM]

Time: 01.00 Hours

[NEP Pattern]

[No. of Credits 02]

Max. Marks: 30

Instructions to the candidates:

1. All questions are compulsory.
2. Figures to the right indicate full marks.
3. Draw neat labelled diagram wherever necessary.

Q.1 A] Attempt each the following

04 Marks

- 1) Dividends can be paid only out of _____ reserves.
A) Share premium A/c B) Current year's profits
C) Reserve fund D) Capital redemption reserve A/c
- 2) Inventory is a _____ asset.
A) Fixed B) Current
C) Intangible D) Tangible
- 3) The costs which do not change according to the volume of production are called as _____ costs.
A) Fixed B) Variable
C) Semi Variable D) Semi Fixed
- 4) _____ is an expression of one financial figure with other.
A) Accounting B) Ratio
C) Cost Accounting D) Budgeting

B] Attempt each the following

06 Marks

- 1) Define Management Accounting.
- 2) Define the term Ratio Analysis.
- 3) What is Balance sheet?

Q2. Attempt the following. [Any 4]

12 Marks

- 1) Trend Ratio
- 2) Functions of Budget
- 3) Break Even Point.

- 4) Functions of Management Accounting
- 5) Common size statements
- 6) Advantages of Ratio Analysis

Q3. Attempt the following. [Any 2]

08 Marks

- 1) The following Trading & P & L A/c & Balance Sheet of Poona Enterprises for year ended 31 March 2024.

Trading & P & L A/c			
Particulars	Amount Rs.	Particulars	Amount Rs.
To Opening Stock	1,45,000	By Sales	7,50,000
To Purchases	6,10,000	By Closing Stock	1,55,000
To Gross Profit C/d	1,50,000		
	<u>9,05,000</u>		<u>9,05,000</u>
To Expenses	80,000	By Gross Profit c/d	1,50,000
To Net Profit	70,000		
	<u>1,50,000</u>		<u>1,50,000</u>

Balance Sheet			
Liabilities	Amount Rs.	Assets	Amount Rs.
Share Capital	7,00,000	Fixed Assets	5,50,000
Reserves & Surplus	1,20,000	Stock	1,55,000
Bank Overdraft	35,000	Debtors	80,000
Creditors	1,50,000	Cash	2,20,000
	<u>10,05,000</u>		<u>10,05,000</u>

Calculate:

- a) Current Ratio
 - b) Liquid Ratio
 - c) Gross Profit Ratio
 - d) Stock turnover Ratio
- 2) From the following information of UK Ltd, Calculate
- a) Contribution
 - b) BEP in units
 - c) Margin of Safety

d) Volume of sales to earn profit of Rs. 600.

Total Fixed Costs: Rs. 4,500, Total variable Costs Rs. 7,500, Total Sales: Rs. 15,000; units sold 5,000 units.

- 3) Define the Marginal Costing. Write down the Advantages and Limitations of Marginal Costing.
- 4) State the format of Balance Sheet as per Companies Act 2013.

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Anekant Education Society's
Tuljaram Chaturchand College of Arts, Science and Commerce, Baramati
(Autonomous)
Affiliated to Savitribai Phule Pune University, Pune
Class: SYBBA
Semester: III
Subject: Fundamentals of sales and distribution [Code: BBA-204-MJM(C)]
(NEP Pattern)
(No. Of Credits 2)

Time: 1 Hour

Max. Marks: 30

Instructions to the candidates:

1. All questions are compulsory.
2. Figures to the right indicate full marks.

Q.1 Attempt the following:**A] Fill in the blanks**

4 Marks

1. is one of the most crucial function of an organization.
[Sales, Inventory management, Production management]
2. is a act of giving payments, gifts or other inducement to secure sales.
[Bribery, Deception, Hard sell]
3. Diversity in workforce is one of the For sales management.
[Challenge, Problem, Opportunity]
4. is regarded as person to person dialog between customer and sales person.
[Personal selling, Marketing, Advertisement]

B] Answer the following

6 Marks

1. Define the term sales management.
2. List any two functions of sales management.
3. List any two ethical issues in sales management.

Q2. Attempt the following [Any 4]

12 Marks

1. Explain the recent trends in sales management.
2. Explain the objectives of sales management.
3. Explain the areas of sales training.
4. Explain the reasons to motivate sales persons.
5. Explain the types of sales meeting.
6. Explain the legal issues in sales management.

Q3. Attempt the following. [Any 2]

8 Marks

1. Define the term sales management. Explain the role of sales management in marketing.
2. Explain the functions and responsibilities of sales management.
3. Explain the challenges in sales management.

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**Anekant Education Society's
Tuljaram Chaturchand College of Arts, Science and Commerce, Baramati
(Autonomous)
Affiliated to Savitribai Phule Pune University, Pune**

**Class: SY BBA, BCom (Minor)
Semester III
BCA-211-MN: Computer Literacy
(NEP 2023 Pattern)**

Time: 01.00 Hour

(No. of Credits 02)

Max. Marks: 30

Instructions to the candidates: (If any)

- i. *All questions are compulsory.*
- ii. *Figure to right indicate full marks.*
- iii. *Draw the diagram whenever necessary.*

Q1. (A) Attempt each of the following.

(1 Marks each)

- (i) What is the primary function of the 'Undo' feature in a word processor?
- (ii) What is the main use of MS-PowerPoint?
- (iii) What does "CC" stand for in an email context?
- (iv) Which key is used to access 'Help' in most word processors?

(B) Attempt each of the following.

(2 Marks each)

- (i) What are the shortcut keys for "Cut," "Copy," and "Paste," and what is the purpose of each?
- (ii) Explain how to add a contact in Gmail.
- (iii) Describe how to share a Google Doc with other users.

Q2. Attempt any four of the following.

(3 Marks each)

- (i) Explain the function of the Menu Bar and Toolbars in MS Word.
- (ii) Describe the options available in the Gmail inbox and their functions.
- (iii) Describe the steps to create a new file in Google Drive
- (iv) Discuss the process of creating and sharing a Google Form for collaborative data collection.
- (v) Explain how to use the Help feature in a word processing application.
- (vi) Describe the process of printing a document, including the steps for setting print options.

Q3. Attempt any two of the following.

(4 Marks each)

- (i) Discuss the advantages of using Google Drive for collaborative work over traditional file-sharing methods.
- (ii) Explain how to send an email to multiple recipients using an Excel file or a comma-separated list.
- (iii) Explain how to format text in MS Word with examples.
- (iv) How to create a macro? Explain in details.

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Anekant Education Society's
Tuljaram Chaturchand College of Arts, Science and Commerce, Baramati
(Empowered Autonomous)
Affiliated to Savitribai Phule Pune University, Pune

Class : SY-B.Com./ SYBBA Minor (Theory)
BCA-261-MN: Web Designing
Semester : IV
(Fresh) (2023 Pattern)
(No.of.Credit:02)

Time : 01.00 Hours

Max. Marks: 30

Instructions to the candidates:

- (i) All questions are compulsory.
- (ii) Figures to the right indicate full marks.
- (iii) Neat diagrams must be drawn wherever necessary.
- (iv) Assume suitable data, if necessary

Q1. (A) Attempt Each of the following**(1 Marks each)**

- (i) What is use of Html
- (ii) What is a web application?
- (iii) Write any two List types in Html.
- (iv) Name two Internet protocols.

(B) Attempt Each of the following**(2 Marks each)**

- (i) List two steps involved in the website planning process.
- (ii) Write an example of a hyperlink using the <a> tag.
- (iii) Explain the use of the float property in CSS.

Q2. Attempt any Four of the following**(3 Marks each)**

- (i) Write a short note on HTTP.
- (ii) Describe three principles of effective website design.
- (iii) Explain web standards in detail
- (iv) Write a short note with examples.
 - a. Front end b. Backend c. Internet Protocol
- (v) What is the difference between ordered and unordered lists in HTML?
- (vi) What is the role of the class & ID selector in CSS? Provide an example.

Q3. Attempt any Two of the following**(4 Marks each)**

- (i) Differences between WWW & Internet
- (ii) Draw and describe the basic structure of an HTML document with the essential tags.
- (iii) List and explain the Five Golden Rules of Web Designing with practical examples
- (iv) Explain elements of HTML. Give examples of inline and block-level elements.

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Anekant Education Society's
Tuljaram Chaturchand College of Arts, Science and Commerce, Baramati
(Autonomous)

Affiliated to Savitribai Phule Pune University, Pune

Class: SYBBA

Semester: III

Subject: Organisational Behaviour [Code: BBA-211-MN]

Time: 01.00 Hours

[NEP Pattern]
[No. of Credits 02]

Max. Marks: 30

Instructions to the candidates:

1. All questions are compulsory.
2. Figures to the right indicate full marks.
3. Draw neat labelled diagram wherever necessary.

Q.1 A] Attempt each the following

04 Marks

1. ----- is a type of conflict resolution that involves both assertive and cooperative behavior.
A) Avoiding C) Competing
B) Compromising D) Collaborating
2. ----- theory proposes that individuals have different motivators based on their unique Personalities.
A) McGregor's Theory X & Theory Y C) Herzberg's Two-Factor Theory
B) Maslow's Need Hierarchy Theory D) Fiedler's Contingency Theory
3. ----- is a key element of OB.
A) Productivity C) Employee Engagement
B) Profitability D) Customer Satisfaction
4. ----- is typically focused on maintaining the status quo while a leader seeks change and growth.
A) Manager C) Team Leader
B) Supervisor D) Coordinator

B] Attempt each the following

06 Marks

1. Define the term Conflict.
2. What do you mean by Group?
3. What is attitude?

Q2. Attempt the following. [Any 4]

12 Marks

1. Discuss the Scope of OB.
2. Values V/S Attitudes.
3. State the types of Organisational Conflict.

4. Discuss the Types of Informal Groups.

5. Discuss the System Model of OB.

6. State the reasons for Forming Groups.

Q3. Attempt the following. [Any 2]

08 Marks

1. Explain the Environmental Factors of Individual Behaviour.

2. State the Challenges of OB.

3. Explain the Characteristics of Group.

4. Discuss the Herzberg's Two-Factor Theory.

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Anekant Education Society's
Tuljaram Chaturchand College of Arts, Science and Commerce, Baramati
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Affiliated to Savitribai Phule Pune University, Pune

Class: SY BBA

Semester: III

Subject: Personality Development

[Code: BBA-221-VSC]

Time: 01.00 Hours

[NEP Pattern]

[No. of Credits 02]

Max. Marks: 30

Instructions to the candidates:

1. All questions are compulsory.
2. Figures to the right indicate full marks.
3. Draw neat, labelled diagram wherever necessary.

Q 1. (A) Attempt each of the following

4 Marks

- (i) Style of leadership is.....
 - a) Divisional
 - b) Democratic
 - c) Delegating
 - d) Descriptive
- (ii) A _____ speaker looks into the eyes of the audience.
 - a) Confident
 - b) Impolite
 - c) Impatient
 - d) Rude
- (iii) SWOT Analysis is carried out on a _____ cell matrix.
 - a) Five
 - b) Six
 - c) Four
 - d) Three
- (iv) The tone of the speaker should be _____.
 - a) Loud
 - b) Clear
 - c) Low
 - d) Soft

(B) Attempt each of the following

6 Marks

- (i) Define Personality Traits
- (ii) Define Self-esteem
- (iii) What is a Team?

Q 2. Attempt any four of the following

12 Marks

- (i) What do you understand by Personality? Explain its need.
- (ii) Write Short note on SWOT analysis?
- (iii) Write Short note on Super ego concept?
- (iv) Write Short note on concept of habits?
- (v) Write short note on Manner and etiquettes?
- (vi) What is international Communication?

Q 3. Attempt any two of the following

8 Marks

- (i) What is Personality Development? Which factors affecting on personality development?
- (ii) What is Self-esteem? Explain importance of self-esteem?
- (iii) What is leadership? What are the various styles of leadership?
- (iv) What are various ways of building self-esteem and self-confidence?

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Anekant Education Society's
Tuljaram Chaturchand College of Arts, Science and Commerce, Baramati
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Affiliated to Savitribai Phule Pune University, Pune
Class: SY BBA
Semester: IV
Subject: Management Information System [Code: BBA-251-MJM]

[NEP 2023 Pattern]

[No. of Credits 02]

Max. Marks: 30

Time: 01.00 Hours

Instructions to the candidates:

1. All questions are compulsory.
 2. Figures to the right indicate full marks.
 3. Draw neat, labelled diagram wherever necessary.
-

Q.1 A] Attempt each the following

04 Marks

1. A Decision Support System (DSS) is used to improve _____.
[Routine Work, Decision Making, Employee Morale]
2. Expert Systems are based on _____.
[Guesswork, Human Emotions, Knowledge Base]
3. Intellectual property rights protect _____.
[Personal Opinions, Physical Assets, Digital Content]
4. One of the challenges in the development of MIS is _____.
[High Speed, Lack of Data, Data Security]

B] Attempt each the following

06 Marks

1. What do you mean by MIS?
2. Define the term Information.
3. What do you mean by Artificial Intelligence?

Q2. Attempt the following. [Any 4]

12 Marks

1. What are the key objectives of a Management Information System (MIS)?
2. Differentiate between structured and unstructured information.
3. Explain the Spiral Model.
4. Discuss the different types of system.
5. Explain the advantages of MIS.
6. Describe the components of DSS.

Q3. Attempt the following. [Any 2]

08 Marks

1. Discuss the different types of applications of AI.
2. Explain the process of decision making.
3. Discuss the different security tools.
4. Discuss the different types of information.

Seat No

Total No of Questions: 05

Total no of pages: 2

Anekant Education Society's
Tuljaram Chaturchand College of Arts, Science and Commerce, Baramati
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Affiliated to Savitribai Phule Pune University, Pune

Semesters Examination [NEP 2023 pattern]

Class: SYBBA

Semester: IV

Subject: Production and Operations Management [Code: Code: BBA 252 MJM]

(No. of credits: 2)

Marks: 30

Time: 1 Hr .

Instructions:

1. Figures to the right indicate full marks.
2. Draw neat labeled diagram wherever necessary.
3. All questions are compulsory.

Q.1 A] Fill in the Blanks

4 Marks

1. Production is a Process
[Transformational, Value Added, Specialized, All of above]
2. Process involves mixing of two or more materials to manufacture single product. [Analytical, Synthetic, Assembly line, job shop]
3. Is concerned with developing specific course of action for production system.
[Production Planning, Inventory planning, Product design, None]
4. is a measure of the achievement of an organization in terms of customer satisfaction. [Quality, Standardization, Specialization, All of above.]

B] Answer the following.

6 Marks

1. Define the term production management.
2. List any two qualities of production manager.
3. Write any two factors that affects product design.

Q.2 Answer the following [Any 4]

12 Marks

1. Explain various types of production systems.
2. Explain the functions of production management.
3. Define the term production planning. Explain
4. Explain the nature and scope of production management.
5. Explain in detail types of product design.
6. Discuss the factors affecting product design.

Q.3 Attempt the Following [Any 2]

8 Marks

1. Explain SIX SIGMA as a tool for quality management.
2. Explain the concept of productivity with its measurement techniques.
3. Explain product life cycle in detail.

Exam. Seat No.

Total No. of Questions: 3

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Anekant Education Society's
Tuljaram Chaturchand College of Arts, Science and Commerce, Baramati
(Autonomous)
Affiliated to Savitribai Phule Pune University, Pune
Class: SYBBA
Semester: IV
Subject: Industry Relation & Labour Laws
[Code: BBA-253-MJM(A)]

[2023 Pattern]

[No. of Credits 02]

Max. Marks: 30

Time: 01.00 Hours

Instructions to the candidates:

1. All questions are compulsory.
 2. Draw neat labelled diagram wherever necessary.
-

Q.1 A] Attempt each of the following

04 Marks

1. _____ hours constitute a normal working day as per the Factories Act.
[6 hours, 10 hours, 8 hours]
2. The industrial disputes act was enacted _____. [1947, 1956, 1948]
3. _____ is the collective action of employees refusing to work.
[Strike, Lay-off, Lockout]
4. _____ is required for female workers. [Creche, Locker, Safety Shoes]

B] Attempt each of the following

06 Marks

1. Define the term WPM?
2. What do you mean by Strike?
3. Who is child under Factories Act 1948?

Q2. Attempt the following. [Any 4]

12 Marks

1. Explain the features of industrial relation.
2. Elaborate the objectives of WPM.
3. Explain the concept lockout.
4. Explain the scope of industrial relation.
5. Why trade union is important?
6. Discuss the statutory machinery for conflict resolution.

Q3. Attempt the following. [Any 2]

08 Marks

1. Explain the nature of trade union.
2. Discuss the causes of industrial dispute.
3. State the any five provisions of health under Factories Act 1948.
4. Discuss the types of strike.

Exam. Seat No:

Total No. of Questions: 3

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Anekant Education Society's
Tuljaram Chaturchand College of Arts, Science and Commerce, Baramati
(Autonomous)

Affiliated to Savitribai Phule Pune University, Pune

Class: SYBBA

Semester: IV

Subject: Banking and Finance [BBA-253-MJM (B)]

[2023 NEP Pattern]

[No. of Credits 02]

Max. Marks: 30

Time: 01.00 Hours

Instructions to the candidates:

1. All questions are compulsory.
 2. Figures to the right indicate full marks.
 3. Draw neat labelled diagram wherever necessary.
-

Q.1 Attempt the following:

A] Fill in the blanks

4 Marks

1) Which of the following is the primary role of a bank?

A) To manufacture money

B) To accept deposits and grant loans

C) To invest in the stock market

D) To manage government funds

2) The primary function of the IRDA is to-----

A) Regulate the stock market

B) Develop the insurance sector

C) Provide credit control

D) Manage government insurance policies

3) SEBI regulates -----

A) Commercial banks

B) The stock exchange and capital markets

C) Cooperative banks

D) Insurance policies

4) The Reserve Bank of India was established in -----

A) 1947

B) 1935

C) 1950

D) 1960

B] Attempt each of the following.

6 Marks

1) What is RTGS?

2) What is Bank?

3) What is Saving Account?

Q.2 Attempt any four of the following.

12 Marks

- 1) Explain five Products of Banking.
- 2) Explain the objectives of SEBI.
- 3) Explain the importance of technology in banking.
- 4) Explain the functions of internet banking.
- 5) Explain the Banking evolution.
- 6) Explain the Functions of IRDA.

Q.3 Attempt any two of the following.

8 Marks

- 1) What are the primary functions of banks, including accepting deposits and granting loans?
- 2) Explain the Functions of RBI.
- 3) Explain the electronic fund transfer- NEFT, RTGS and SWIFT.
- 4) Explain the difference between Private bank and Government Bank.

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Anekant Education Society's
Tuljaram Chaturchand College of Arts, Science and Commerce, Baramati
(Autonomous)

Affiliated to Savitribai Phule Pune University, Pune

Class: SY BBA

Semester: IV

Subject: Retail Management [Code: BBA-253-MJM(C)]

[NEP 2023 Pattern]

[No. of Credits 02]

Time: 01.00 Hours

Max. Marks: 30

Instructions to the candidates:

1. All questions are compulsory.
2. Figures to the right indicate full marks.
3. Draw neat, labelled diagram wherever necessary.

Q.1 A] Attempt each the following

04 Marks

1. The concept Private label brands are owned and sold by-----.
[Independent manufacturers, Retailers, Wholesale suppliers]
2. -----shopping allows customers to engage socially while purchasing products.
[Private label, Social, Personal]
3. The future of retailing focuses on enhancing customer experience through -----.
[Outdated strategies, Innovation and trends, Traditional methods]
4. Omni-channel retailing refers to integrating -----shopping experiences.
[Online and offline, Wholesale and retail, Branding and logistics]

B] Attempt each the following

06 Marks

1. Define the term retailing.
2. What do you mean by customer?
3. Define the term retail image.

Q2. Attempt the following. [Any 4]

12 Marks

1. Discuss branding strategies in detail.
2. Differentiate between organised & unorganised.
3. Discuss the characteristics of omni channel.
4. Explain the advantages of private label brand.
5. Explain the retail lifecycle.
6. Discuss the different types of brands.

Q3. Attempt the following. [Any 2]

08 Marks

1. Explain the structure of retail industry.
2. Discuss the types of retailers.
3. Explain the product development process.
4. Discuss the different types of customer segment.

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Anekant Education Society's
Tuljaram Chaturchand College of Arts, Science and Commerce, Baramati
(Autonomous)
Affiliated to Savitribai Phule Pune University, Pune
Semesters Examination [NEP 2023 pattern]
Class: SYBBA
Semester: IV
Subject: Strategic Human Resource Management [Code: BBA 254 MJM A]
(No. of credits: 2)

Time: 1. Hr.

Marks: 30

Instructions:

1. Figures to the right indicate full marks.
2. Draw neat labeled diagram wherever necessary.
3. All questions are compulsory.

Q.1 A] Fill in the Blanks

4 Marks

1.is affected by many interrelated components
[HRM, SHRM, Global HRM]
- 2 is a form of short-term or part-time employment.
[Contract labor, Leasing Employees, Permanent labor]
- 3..... is a main objective of downsizing.
[Cost reduction, Punishment, restructuring]
4. factors refer to components that influence human resources of business organization from inside its boundaries
[Internal environmental, External environmental, Both, None]

B] Answer the following.

6 Marks

1. Define the term SHRM.
2. Write any two objectives of SHRM.
3. Explain any two environmental factors that affect SHRM.

Q.2 Answer the following [Any 4]

12 Marks

- 1 Explain the difference between Traditional HR and Strategic HR.
2. Explain in detail process of SHRM.

3. Discuss the importance of SHRM.
4. Explain the key Concepts in Downsizing.
5. Explain the external environmental factors that affect HR practices.
6. Explain the concept of employee leasing.

Q.3 Attempt the Following [Any 2]

8 Marks

1. Explain India perspective to SHRM.
2. Explain advantages and disadvantages of temporary employees.
3. Explain the challenges faced by Dual Career Couples

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Anekant Education Society's
Tuljaram Chaturchand College of Arts, Science and Commerce, Baramati
(Autonomous)

Affiliated to Savitribai Phule Pune University, Pune

Class: SYBBA

Semester: IV

Subject: International Business [Code: BBA-276-SEC]

[2023 NEP Pattern]

[No. of Credits 02]

Max. Marks: 30

Time: 01.00 Hours

Instructions to the candidates:

1. All questions are compulsory.
 2. Figures to the right indicate full marks.
 3. Draw neat labelled diagram wherever necessary.
-

Q.1 Attempt the following:

A] Fill in the blanks

4 Marks

1) ASESAN Stands for -----

- a) Agreement of south east Asian nation. c) Agriculture of south east Asian nation.
b) American of south east Asian nation. d) Application of south east Asiannation.

2) ----- is a place where foreign currency is bought and sold.

- a) International market c) Foreign exchange market
b) Monetary Market d) Financial institution

3) International business means carrying out business activities beyond -----

- a) National boundaries c) in country nation
b) State Market d) country market

4) ----- Theory considers two factors of production.

- a) Ricardos theory c) Krugman's new trade theory
b) Hecksher online theory d) Haberle's theory

B] Explain One sentence

6 Marks

- 1) What is SAARC?
- 2) What is GATT?
- 3) What is Exchange rate?
- 4) Explain Derivatives?

Q.2 Attempt any four of the following

12 Marks

- 1). Explain NAFTA and its objective?
- 2). What is World bank? Explain the functions of world bank?
- 3). Explain the Structure of WTO?
- 4). Explain the India's trade policy and its objective?
- 5). Explain international monetary funds and its objective?
- 6). Explain the functions of EU?

Q.3 Attempt any two of the following

8 Marks

- 1). Explain the importance of MNC?
- 2). Explain nature of international business?
- 3). Difference between international Market and Domestic Market?
- 4). Difference between IMF and World bank?

Seat No.

[Total No. of Questions-5]

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**Anekant Education Society's
Tuljaram Chaturchand College of Arts, Science and Commerce, Baramati
(Autonomous)**

Affiliated to Savitribai Phule Pune University, Pune

Class: SYBBA

Semester: IV

Subject: Industrial Relation and Labor Law [Code: BBA2402]

**[2019 Pattern]
[No. of Credits 03]**

Maximum Marks: 60

Time: 2.00 Hours

Instructions:

- (i) All questions are compulsory.
(ii) Figures to the right indicate full marks.

Q.1 Attempt the following:

[4]

A) Fill in the blanks

- i) In which year did Industrial Dispute Act comes into operation-----
a) 11th March, 1947
b) 10th April, 1947
c) 12th March, 1948
d) 11th May, 1949
- ii) If there are _____ numbers of employees, then the employer has to provide a canteen.
a) 150
b) 250
c) 100
d) 500
- iii) Any -----or more members of the Trade Union can apply for the Registration of Trade Union as per The Trade unions Act.
a) 7
b) 10
c) 20
d) 11
- iv) Minimum Wages payable under the Minimum wages Act shall be payable in-----
a) Cheque
b) Cash
c) both a & b
d) None of these

B) Write the answer in one sentence

[8]

- i) Who is an adolescent as per factories act 1948?
ii) Define Industrial Relations

- iii) What is Strike?
- iv) Define the term Lock out.

Q2. Write short note on [Any 3]

- i) Actors of industrial relations.
- ii) Advantages of WPM. (Workers Participation Management).
- iii) Factors in industrial relations.
- iv) Types of strikes.

Q3. Attempt the following. [Any 2]

- i) Explain the nature of industrial relations.
- ii) Explain the types of trade union.
- iii) Explain the forms of grievances.

Q4. Attempt the following. [Any 2]

- i) Explain the types of conflict resolution.
- ii) Explain the types of industrial disputes.
- iii) Explain the different types of collective bargaining.

Q5. Attempt any one of the following

- i) What do you mean by industrial disputes? explain the causes of industrial disputes in details.
- ii) Explain in details the provisions regarding welfare according to the factories act 1948.

[Total No. of Questions-5]

[Total No. of Printed Pages-2]

Anekant Education Society's
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Affiliated to Savitribai Phule Pune University, Pune

Semesters Examination

Class: SYBBA

Semester: IV

Subject: Business Taxation [Code: BBA 2403]

[2019 Pattern]

Time: 2.00 Hours

[No. of Credits 03]

Maximum Marks: 60

Instructions:

1. All questions are compulsory.
2. Figures to the right indicate full marks.

Q.1 Attempt the following:

4 Marks

A) Fill in the blanks

i) Which of the following is **NOT** a head of income under the Income Tax Act _____.

A) Income from Salary

B) Income from House Property

C) Income from Agriculture

D) Income from Capital Gains

ii) Which of the following is not a capital asset _____.

A) Land

C) Patents

B) Building

D) Inventory

iii) Deduction in respect of medical insurance premium is allowed under section _____.

A) Section 80C

C) Section 80E

B) Section 80D

D) Section 80G

iv) A person is said to be an ordinary resident when the person is satisfying _____.

A) Citizenship requirements.

C) Length of stay criteria

B) Immigration laws

D) Permanent residency conditions

B) Write the answer in one sentence

8 Marks

i) Define GST.

ii) What is gross total income?

iii) Define the assessment year.

iv) What is the long-term capital?

Q2. Write short note on [Any 3]

12 Marks

- i) Deduction allowed in income from house property.
- ii) Canon of taxation.
- iii) Agricultural income.
- iv) Methods of payment of taxes.

Q3. Attempt the following. [Any 2]

12 Marks

- i) Explain the taxation structure in India.
- ii) What is GST? Discuss the objective, features and advantages of GST.
- iii) Explain the deduction u/s 80 C.

Q4. Attempt the following. [Any 2]

12 Marks

- i) Discuss the registration process of GST.
- ii) Explain the chargeability of tax under the head of income from house property.
- iii) Mr. Dilipkumar occupied two houses he occupied for his own residence. He submit the following particulars in respect of house from the financial year 2011-2012.

Particulars	House I	House II
Municipal Valuation	60000	30000
Fair Rent	85000	32000
Standard Rent	65000	36000
Municipal Tax Paid	10%	10%
Higher Insurance	600	360
Interest on Capital borrowed for contribution	141600	-

The amount of Loan Rs.944000 @15% Per Annum taken on 10th April 2003. Construction is completed on 10th March 2004 and Loan is yet to be repaid. Compute the Income from House Property for the Assessment Year 2012-2013.

Q5. Attempt any one of the following

12 Marks

- i) Explain the prerequisites of allowances which are fully, partly, exempted under income tax act 1961.
- ii) What is residential status? State the rules for determining residential status of an assessee.

Exam. Seat

Total No. of Questions: 5

Total No. of Pages: 2

**Anekant Education Society's
Tuljaram Chaturchand College of Arts, Science and Commerce, Baramati
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Affiliated to Savitribai Phule Pune University, Pune

Class: SY BBA

Semester: III

Subject: Business Ethics [Code: UBBA 232]

[2022 Pattern]

[No. of Credits 03]

Max. Marks: 60

Time: 02.00 Hours

Instructions to the candidates:

1. All questions are compulsory.
2. Figures to the right indicate full marks.
3. Draw neat, labelled diagram wherever necessary.

Q.1 Attempt the following:

4 Marks

A] Fill in the blanks

1. The concept of Corporate Social Responsibility (CSR) encourages organizations to be ----- to the society in which they operate.

[Detrimental, Apathetic, Accountable]

2. ----- is the Ethics.

[Business, Right & Wrong, Role]

3. Ethical guidelines in a business are often outlined in a document known as a -----.

[Mission statement, Code of conduct, Business model]

4. The word "Ethics" is derived from Greek word "-----".

[Ethan, Ethnic, Ethos]

8 Marks

B] Write the answer in one sentence

1. What is Justice?
2. Meaning of Trademark.
3. Define the term Business Ethics.
4. What do you mean by Human Rights?

Q2. Write short note on [Any 3]

12 Marks

1. Business and Society Relation
2. Social Audit
3. Need of CSR.
4. Advertisement

Q3. Attempt the following. [Any 2]

12 Marks

1. State the importance of Business Ethics.
2. Discuss the benefits of Social Audit.
3. Explain the arguments against the Corporate Social Responsibility.

Q4. Attempt the following. [Any 2]

12 Marks

1. Discuss the Principles of Ethics.
2. State the Reasons of Unethical Behaviour.
3. Discuss the Factors that influencing Business Ethics.

Q5. Attempt any one of the following

12 Marks

1. Discuss the Ethical Challenges for Manager in the 21st Century.
2. Discuss the Ethical issues related to Consumer Protection.

Total No. of Questions: 3

Total No. of Pages: 2

Exam Seat No.

Anekant Education Society's
Tuljaram Chaturchand College of Arts, Science & Commerce, Baramati,
Pune (MS) (Empowered Autonomous)
Affiliated to Savitribai Phule Pune University, Pune
Class: S.Y. B.B.A.
Subject: HTML5 Using CSS
Semester: III
Subject Code: COS-211-MN(D)
(NEP Pattern)

Time: One Hour

(No of Credits: 02)

Max. Marks: 30

Instruction to the candidates:

- (i) All questions are compulsory.
- (ii) Figures to right indicate full marks.
- (iii) Neat diagrams must be drawn wherever necessary.
- (iv) Assume suitable data if necessary.

Q1. (A) Attempt each of the following

(1 Marks each)

- (i) Write any two Html heading tag.
- (ii) Write syntax of Html img tag.
- (iii) Which tag is used to create table in Html.
- (iv) Define the term CSS.

(B) Attempt each of the following

(2 Marks each)

- (i) Write Short note on Html Hyperlink.
- (ii) Write Rules of CSS.
- (iii) Solve the given polynomial expression $x^3 - 2x + 7 = 0$.

Q2. (A) Attempt four of the following

(3 Marks each)

- (i) Explain **Html Basic Structure**.
- (ii) Explain Html List and its types.
- (iii) Explain External CSS with Example.
- (iv) Write short Notes on Html form tags and its input type.

P.T.O.

- (v) Write Short Note on CSS Margins & Padding.
- (vi) Write a HTML5 code to generate the following output.

Roll No	Name of Student	Class	Division	Mark
101	Amol Bhagvan Chavan	F. Y. B. Sc. (CS)	A	75.00%
102	Amit sunil Babar	F. Y. B. Sc. (CS)	B	75.00%
103	Sachin amit patil	F. Y. B. Sc. (CS)	A	85.00%

Q3. (A) Attempt two of the following

(4 Marks each)

- (i) Difference Between HTML & HTML5.
- (ii) Explain types of Selectors in CSS.
- (iii) Explain CSS Border with Example.
- (iv) Write a HTML5 code to generate the following output.

Name:

Email:

About Me:

Gender: ☐ Female ☐ Male

Total No. of Questions: 3

Total No. of Pages: 2

Exam Seat No.

Anekant Education Society's
Tuljaram Chaturchand College of Arts, Science & Commerce, Baramati,
Pune (MS) (Empowered Autonomous)
Affiliated to Savitribai Phule Pune University, Pune
Class: S.Y. B.B.A.
Subject: JavaScript & Bootstrap
Semester: IV
Subject Code: COS-261-MN(D)
(NEP 1.0 2023 Pattern)

Time: One Hour

(No of Credits: 02)

Max. Marks: 30

Instruction to the candidates:

- (i) All questions are compulsory.
- (ii) Figures to right indicate full marks.
- (iii) Neat diagrams must be drawn wherever necessary.
- (iv) Assume suitable data if necessary.

Q1. (A) Attempt each of the following

(1 Marks each)

- (i) Write any two Multimedia tag in Html?
- (ii) write syntax of switch statement in javascript.
- (iii) write primitive datatypes in JavaScript?
- (iv) Define the term Bootstrap5.

(B) Attempt each of the following

(2 Marks each)

- (i) Write short note on Html canvas.
- (ii) Difference between var ,let and const.
- (iii) Write grid classes in Bootstrap5.

Q2. (A) Attempt four of the following

(3 Marks each)

- (i) Explain conditional Statement in javascript.
- (ii) Write short note on javascript popup boxes.
- (iii) Explain for-loop in javascript.with e.g.
- (iv) Write Rules of Bootstrap grid system.
- (v) Write short Note on JavaScript Events.

P.T.O..

(vi) Write a JavaScript program Creating an object to Represent a Person Details and Print in that details Console.log() Method.

Q3. (A) Attempt two of the following

(4 Marks each)

- (i) Difference Between client-side vs Server-side.
- (ii) Explain JavaScript Data Types.
- (iii) Write a JavaScript program to accept marks of three subjects and find the total marks, average & Display class obtained.
- (iv) Write a JavaScript program to print Even number between 1 to 100 using do-while Loop.